

# Management

The **management major** prepares students to lead in an ever more competitive and dynamic business environment. The focus is on developing those skills necessary for managerial success in for profit and nonprofit organizations: analytical, decision making, conceptual, interpersonal and communication.

See the Graduate section (<http://catalog.mtmercy.edu/archives/2017-18/graduateprograms>) of this *Catalog* for more information on Graduate programs offered at Mount Mercy.

## Core Business Requirements for all Business majors:

BA 203	Principles Of Law	3
BA 250	Technology & Communication In Business	3
BA 270	Business Statistics	3
BA 379	Financial Management	3
BA 435	Senior Seminar in Business	3
or BA 436	Business Strategy Seminar	
BC 265	Principles Of Accounting I	3
BC 266	Principles Of Accounting II	3
BN 204	Principles Of Management	3
BK 208	Principles Of Marketing	3
EC 251	Macroeconomics Principles	3
EC 252	Microeconomic Principles	3
Select one of the following:		3
MA 130	Finite Mathematics	
MA 132	Basic Mathematical Modeling	
MA 139	Pre-Calculus	
MA 142	Mathematics Modeling	
MA 160	Business Calculus	
MA 164	Calculus I (Required for Actuarial Science Majors)	
Total Hours		36

## Management Major (Core business requirements plus 18 additional semester hours)

BN 304	Human Resource Management	3
BN 380	Organizational Behavior	3
BN 384	Strategic Management	3
Select three of the following (two of which must be either BA, BN, BC, or EC)		9
BA 300	Entrepreneurship	
BA 305	Employment Law and Labor Relations	
BA 310	Dispute Resolution	
BA 344	Investments <sup>1</sup>	
BA 350	Risk Management	
BN 340	Management Information Systems	
BN 350	International Management	
BN 360	Business & Society	
BN 364	Production & Operations Management	
BN 377	Project Management	
BN 382	Corporate Social Responsibility	

BN 392	Advanced Topics in Human Resource Management
BN 424	Management Internship <sup>2</sup>
EC 366	Money and Banking <sup>1</sup>
EC 376	International Economics <sup>1</sup>
BC 315	Cost Accounting
PO 326	Politics and Public Policy
PS 349	Industrial/Organizational Psychology
SO 320	Sociology of Work

Total Hours 18

*Students CAN NOT double major between the business major (Accelerated) and the management major.*

<sup>1</sup> Can NOT double count for the human resource management and finance majors or minors.

<sup>2</sup> Can NOT double count with the marketing major.

## Academic Requirements for the Management Major

All management majors must achieve a minimum grade of C- in all management courses required for the major (BN 204, BN 304, BN 384 and BN 380) and the three required electives. This applies to equivalent courses transferred from other institutions.

**See the additional Academic Requirements** for all business department majors and minors found in the Business Administration (<http://catalog.mtmercy.edu/archives/2017-18/curriculum/businessadministration>) section of the *Catalog*.