

Management

The **management major** prepares students to lead in an ever more competitive and dynamic business environment. The focus is on developing those skills necessary for managerial success in for profit and nonprofit organizations: analytical, decision making, conceptual, interpersonal and communication.

This major is only offered at the Waterloo campus.

See the Graduate section (<http://catalog.mtmercy.edu/archives/2014-15/graduateprograms>) of this *Catalog* for more information on Graduate programs offered at Mount Mercy.

Core Business Requirements for all Business majors:

BA 203	Principles Of Law	3
BA 250	Technology & Communication In Business	3
BA 270	Business Statistics	3
BA 379	Financial Management	3
BA 435	Senior Sem - Business	3
or BA 436	Applied Business Strategy	
BC 265	Principles Of Accounting I	3
BC 266	Principles Of Accounting II	3
BN 204	Principles Of Management	3
BK 208	Principles Of Marketing	3
EC 251	Macroeconomics Principles	3
EC 252	Microeconomic Principles	3
Select one of the following:		3
MA 130	Finite Mathematics	
MA 132	Basic Mathematical Modeling	
MA 139	Pre-Calculus	
MA 142	Mathematics Modeling	
MA 160	Business Calculus	
MA 164	Calculus I (Required for Actuarial Science Majors)	
Total Hours		36

Management Major (Core business requirements plus 18 additional semester hours)

BN 304	Human Resource Management	3
BN 384	Strategic Management	3
BN 380	Organizational Behavior	3
Select three of the following (two of which must be either BA, BN, BC, or EC):		9
BA 300	Entrepreneurship	
BA 304	Principles of Law II	
BA 305	Employment Law and Labor Relations	
BA 310	Dispute Resolution	
BA 344	Investments ¹	
BA 350	Risk Management	
BN 340	Management Information Systems	

BN 350	International Management
BN 360	Business & Society
BN 364	Production & Operations Management
BN 377	Project Management
BN 392	Advanced Topics in Human Resource Management
BN 424	Management Internship ²
EC 366	Money and Banking ¹
EC 376	International Economics ¹
BC 315	Cost Accounting
PO 326	Politics and Public Policy
PS 349	Industrial/Organizational Psychology
SO 320	Sociology of Work
Total Hours	18

¹ Can NOT double count for the human resource management and finance majors or minors.

² Can NOT double count with the marketing major.

Students CAN NOT double major between the business major (Adult Accelerated) and the management major.

Academic Requirements for the Management Major

All management majors must achieve a minimum grade of C- in all management courses required for the major (BN 204, BN 304, BN 384 and BN 380) and the three required electives. This applies to equivalent courses transferred from other institutions.